

REFERRAL PARTNER PROGRAM



Sharing Referral Success

At Encompass Solutions, we value the power of collaboration and believe that success is best achieved when we work together. Our Referral Partner Program is designed to create a win-win scenario for both you and us, helping us reach new heights while rewarding your efforts generously.

Ready to take your partnership to the next level? Explore our three distinct partnership tiers:

Partner Levels

OPEN REFERRAL

Anyone can become a valued partner in our journey. Whether you're an individual, a small business, or a network influencer, you can start referring clients to us and earn a commission of 10% for each successful referral. It's the perfect way to dip your toes into a partnership that benefits everyone.

OPEN REFERRAL COMMISSIONS

- ESI Extensions: 10%
- Reseller Software: 10%

STANDARD REFERRAL

As referrals flow consistently, you'll advance to the Standard Referral Partner tier. Meeting the set threshold, like a minimum of two referrals per year, demonstrates your dedication. In return, you'll earn higher commissions, added benefits, and bi-annual meetings to assess progress and amplify success strategies.

STANDARD REFERRAL COMMISSIONS

- Services: 5%
- ESI Extensions: 15%
- EDI SAAS Model: 15%
- Reseller Software: 15%

PREMIUM REFERRAL

Level up to Premium Partnership and stand out with your extensive customer base and top-notch referrals. Qualify by achieving four annual leads and engaging in shared marketing initiatives. Enjoy exclusive benefits like event invitations, joint marketing, and prominent recognition. Quarterly meetings ensure ongoing alignment. Executive approval required, non-competitive field essential.

PREMIUM REFERRAL COMMISSIONS

- Services: 10% (discounted: 5%)
- ESI Extensions: 20%
- EDI SAAS Model: 20%
- Reseller Software: 20%

OUR MUTAL GROWTH PLAN

Our bi-directional referral partner program is strategically crafted to be a dynamic force that propels both businesses forward. By leveraging each other's strengths, we unlock new markets, expand our reach, and tap into untapped potential. A harmonious partnership nurtured through consistent communication and shared success, this program holds the promise of a long-lasting and prosperous relationship.

Earn While You Refer - Baseline Commission or Reward: Your efforts deserve to be rewarded right from the start. For every successful referral you make at the Open Referral Level, you'll earn a competitive commission. This reward recognizes your pivotal role in expanding our network and driving success.

*Software commission percentages are all calculated based on margin payments to Encompass.



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Why Choose Encompass Solutions Referral Partner Program:

At Encompass Solutions, we stand by excellence in every aspect. From industry-leading products and services to exceptional customer support, we deliver nothing less than the best. By joining forces with us, you're offering your network access to unparalleled solutions while reaping the benefits of our partnership.

How it Works - The Three-Step Opportunity Referral Program:

Step 1: Register and Refer: Join the Encompass Referral Partner Program by filling out our straightforward registration form by visiting our website, www.encompass-inc.com/encompass-referrals/. Once registered, you can easily submit a referral whenever you come across a business opportunity.

Step 2: Swift Acceptance: We value your time, so we strive to promptly review your referral submissions. Within 10 days of your submission, you'll receive a notification informing you of the acceptance status. Accepted referrals remain valid for six months from the submission date.

Step 3: Start Earning: Once your referral is accepted, you're all set to start earning! Our competitive commission rates ensure that your efforts are generously rewarded.

A Few Important Points to Note:

Sales Activity Transparency: Please understand that Encompass Solutions, Inc. maintains an active sales organization. In some cases, we might already be involved in the referred opportunity. As such, your registration is subject to rejection if we are already engaged or if we choose not to pursue the opportunity, at our sole discretion.

No Obligation: It's important to note that your registration acts solely as a way to notify Encompass Solutions, Inc. of a potential opportunity. This registration does not obligate you to finalize the transaction with a Purchase Order or any other formal agreement

New Accounts Only: This referral program is for new customer account only. The Encompass Referral Partner Program terms and conditions are subject to change. Please refer to our official documentation for the most up-to-date information.

Don't Wait - Join Us Today: Don't miss out on this chance to amplify your network and earn exceptional rewards. Fill out the registration form by visiting our website, www.encompass-inc.com/encompass-referrals/ to kickstart your journey as an Encompass Referral Partner.

COMMISSION-ELIGIBLE SERVICES INCLUDE:

ERP

- ERP Implementation
- Implementation Consulting & Training
- Material Test Reports (MTR)
- Software Integrations
- Streamlined Reporting
- Development and Customizations
- Business Consulting
- Tax Automation

Advanced Support

- Epicor On-Prem Services
- Epicor Cloud Services
- Epicor Patch Management
- EDI Services
- Staff Augmentation
- Advanced Support Customization

Entrust EDI

- EDI Implementation
- System Integrations
- Business Process Review